

HERE'S WHO WILL BENEFIT FROM AN INTRODUCTION TO **ActionCOACH** CERTIFIED BUSINESS COACH

BARB KYES

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IDEAL CLIENTS

- 1. BIG VISION**
vision for growth or exit/succession
- 2. SUCCESSFUL**
customer base, rave reviews, strong revenue
- 3. VALUE ADVISORS**
value outside expert advice ie. accounting, law, IT

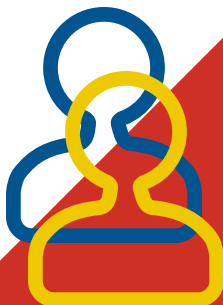


THINGS THEY SAY

Working too many hours
I'm busy but I'm just not making the profits
I just can't get good help
I'm growing but I want to grow the right way
I'm doing everything in the business
I have a concept that I want to replicate
I need to do something but I'm just so busy
I haven't taken time off in years

REFERRAL SOURCES

CPAs, Business Attorneys, Financial Advisors, IT Consultants, Payroll Services, and other B2B service providers.



Helping Business Owners to Build a Saleable Business that Works Without You!

BENEFITS

>> Fast growth with more profit and less time
>> Time-tested, tried and true process for growing a business that works without the owner
>> Comprehensive system that covers marketing, sales, systems, recruitment, team, leadership, planning, trainer—we handle the whole package so you get the multiplying effect of working many areas all at once.
>> Local, family-operated team of experts to give you “feet on the ground” service and training. Gain valuable connections in your community—as well as connections globally.

“You can have a plan but you’re not going anywhere with it without a coach because they will hold you accountable in ways you can’t hold yourself accountable.

Team has grown from 2 to 8, with two physicians, four assistants and several independent contractors. Revenue growth of 20-50% every year.”

Dr. Stacey Robinson
Owner/Physician

ROBINSON MD
FUNCTIONAL & CONCIERGE MEDICINE



GAINS PROFILE

BARB KYES

ActionCOACH
business coaching
Tampa Bay



GOALS



- 1. 12 NEW COACHING CLIENTS**
established business owners 750K+ revenue
- 2. 15 ONLINE REVIEWS**
testimonial on Google, Facebook or LinkedIn
- 3. 5 SPEAKING EVENTS**
opportunities to present to business owners

INTEREST

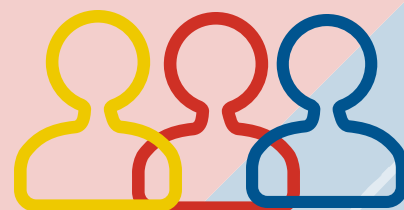
Art and Creative
Continuous Learner
Spa and Massages
Cooking
Entertaining Friends
Helping People Get Breakthroughs

ACCOMPLISHMENTS

- > 2007 Certified Business Coach with ActionCOACH (#35 Ranked Franchise in the World)
- > Top 100 Global ActionCOACH
- > Managing Partner of Top 20 Firm
- > Certified Executive Coach
- > Advisory Council at Morean Arts Center
- > Featured in Forbes Magazine
- > Tampa Bay Business Journal BusinessWoman Finalist
- > St. Pete Chamber Woman of Distinction Finalist
- > Voting Member of St. Pete Chamber Public Policy Council

NETWORKING

- > St. Petersburg Chamber Advisor Member
- > ActionCOACH Conferences
- > St. Pete Chamber Public Policy Council
- > Centennial Club at Morean
- > The St. Petersburg Rotary



SKILLS



Driving Results
Assessment Training
Accountability
Succession planning
Public speaking
Coaching Family Businesses
Strategic planning

